



*Building a strong profession today, for tomorrow*  
**The Canadian Institute of Financial Planners**

## CIFPs 6th Annual Conference - 2008

Hilton in the Walt Disney World Resort  
 Orlando, Florida - May 4th - 7th

### Conference Agenda

#### Sunday, May 4th, 2008

4:30 PM	Registration & Check In
6:00 PM	Cocktail Reception by the Pool sponsored by Standard Life
7:00 PM - 9:30 PM	Opening Dinner sponsored by TD Mutual Funds <b>Brent Butt</b> <i>Comedic Genius Behind Corner Gas</i>

#### Monday, May 5th, 2008

6:30 AM	Breakfast sponsored by CI Investments / Sun Life Financial	
7:10 AM	Conference Opening Remarks	
7:45 AM	<b>Dean Roger Martin, MBA</b> <i>Joseph L. Rotman School of Management - University of Toronto</i> <b><i>The Opposable Mind: How Successful Leaders Win Through Integrative Thinking</i></b>	
8:45 AM	<b>William Hill</b> <i>RBC Asset Management Inc.</i> <b><i>Finding Opportunity in Uncertain Markets</i></b>	
9:45 AM	Exhibitor and Refreshment Break sponsored by Standard Life	
10:15 AM	<b>Terry F. Ritchie, CFP (US), RFP (Canada), EA (US), TEP</b> <i>Transitional Financial Advisors Group, Inc.</i> <b><i>Cross Border Financial Planning</i></b>	
11:15 AM - 12:15 PM	<b>Concurrent Educational Sessions</b>	
	<b>Dr. Amin Mawani, LL.M., Ph.D., CMA, CFP</b> <i>Associate Professor of Taxation          Schulich School of Business -          York University</i> <b><i>Tax and Estate Planning for          Snowbirds</i></b>	<b>Louise Guthrie, B Math, FLMI,          ACS, CAM, CFP, EPC, FDS          AVP, Tax &amp; Retirement Services -          Manulife Investments</b> <b><i>Managing Retirement Risks</i></b>
		<b>James W. Kraft, CA, MTax, CFP,          TEP</b> <i>Marketing V.P., Independent          Advisors - Manulife Financial          Director, Financial Planning          Standards Council Board</i> <b><i>Positioning Life Insurance as an          Asset Protection Vehicle</i></b>
12:15 PM	Lunch sponsored by Cardinal Capital Management Inc.	

1:00 PM	<b>Thomas George</b> , BAsC Environmental Engineering <i>TD Asset Management Inc.</i> <b>Sustainable Investing</b>		
2:00:PM	<b>Cary List</b> , CA, CFP <i>President and CEO of the Financial Planners Standards Council</i> <b>Value of Financial Planning</b>		
2:45 PM	Exhibitor and Refreshment Break sponsored by Manulife Financial		
3:15 PM - 4:15 PM	<b>Concurrent Educational Sessions</b>		
	<b>Don Nilson</b> , B.Comm., CMA, M.Sc. (Bus. Admin.), CFP <i>Nilson &amp; Company</i> <b>Income Splitting: From A:Z</b>	<b>Brad S. Hyde</b> , BBA, CFP, CLU <i>Wealth &amp; Estate Planner - ATB Insurance Advisors Inc.</i> <b>Critical Illness and Long Term Care - Integration into the planning process</b>	<b>Barbara A. Trieloff</b> , Ph.D., CFP <i>Senior Relationship Lead, CIBC Retail Markets, Training and Development</i> <b>Financial Planning Strategies for Not-For-Profit Organizations: Planned Giving, Corporate Philanthropy, Major Gifts</b>
5:30 PM - 7:30 PM	Buffet Dinner at the Hilton Pool sponsored by Renaissance Investments		

#### Tuesday, May 6th, 2008

6:30 AM	Breakfast sponsored by Mackenzie Investments		
7:00 AM	<b>Dr. David K. Foot</b> , Ph.D. <i>Footwork Consulting Inc. , University of Toronto</i> <b>Who will you be planning for?</b>		
8:00 AM	<b>Benjamin Tal</b> <i>Renaissance Investments</i> <i>Senior Economist - CIBC World Markets</i> <b>Where in the world are we?</b>		
9:00 AM	Exhibitor & Refreshment Break sponsored by Franklin Templeton Investments		
9:30 AM	<b>Duncan MacPherson</b> sponsored by Standard Life <i>CO-CEO, Pareto Systems and Pareto Platform</i> <b>An Advisor's Guide to The Pareto System Recommendation Process</b>		
10:30 AM	Sponsor Networking Event		
11:30 AM - 12:30 PM	<b>Concurrent Educational Sessions</b>		
	<b>Christina Diles</b> , CA <i>Associate Partner - Deloitte &amp; Touche LLP</i> <b>Interest Deductibility and RRSPs</b>	<b>Debbie Hartzman</b> , CFP, CLU, CDFA <i>Professional Investments</i> <b>What every Advisor needs to know about Separation and Divorce</b>	<b>Sandy Cardy</b> , CA, CFP, TEP <i>Senior Vice President, Tax and Estate Planning - Mackenzie Financial</i> <b>"The Joint Tenancy Snafu"</b>
12:30 PM	Lunch sponsored by Franklin Templeton Investments		
1:15 PM	<b>Chris Jenkins</b> , BA, CIMA <i>Vice President - Franklin Templeton Investments</i> <b>Six Sigma for Investing: Delusions of Adequacy</b>		

2:15 PM	<b>Doug Towill</b> Senior Vice President, Strategic Business Development - <i>CI Investments</i> <b>A Brand New Retirement - A New Retirement Brand</b>		
3:15 PM	Exhibitor and Refreshment Break sponsored by CI Investments / Sun Life Financial		
3:45 PM - 4:45 PM	<b>Concurrent Educational Sessions</b>		
	<b>Harold Geller, BA (Hons.), LLB</b> <i>Geller and Company - The financial and insurance advisory group of Doucet McBride LLP</i> <b>Compliance and Best Practices as a Competitive edge</b>	<b>Ernie Lawson, CFP ,CA</b> <i>Young Parkyn Mcnab LLP</i> <b>Estate Freezes</b>	<b>Brian Coughlin, CFP</b> <i>Vice-President, Business Development - Cardinal Capital Management, Inc.</i> <b>Using Investment Counsel to Build a Niche Practice</b>
5.30 PM - 8:30 PM	Buffet Dinner at Mannequins (Downtown Disney® Pleasure Island) sponsored by RBC Asset Management		

**Wednesday, May 7th, 2008**

7:00 AM	Breakfast sponsored by AIM Trimark Investments		
7:30 AM	Conference Closing Remarks		
7:45 AM	<b>Dr. George Athanassakos, Ph.D.</b> <i>Richard Ivey School of Business - The University of Western Ontario</i> <b>Value Vs. Growth Stock Returns and the Value Premium in Canada</b>		
8:45 AM	<b>Jamie Golombek, CA, CPA, CFP, CLU, TEP</b> <i>AIM Trimark Investments</i> <b>Hot Tax and Estate Planning Issues for Investors</b>		
9:45 PM	Exhibitor and Refreshment Break sponsored by AIM Trimark Investments		
10:15 AM - 11:15 AM	<b>Concurrent Educational Sessions</b>		
	<b>Knut Larsen, cand.oecon., CFP, FCSI</b> <i>Partner - Brigus Group</i> <b>Investment Risk Evaluation</b>	<b>David Salloum, MBA, CFP, CIM, FSCI, TEP</b> <i>Vice President/Portfolio Manager - RBCDS</i> <b>What your clients need to know, if they are moving to the US</b>	<b>Patrick Longhurst, CFP, FCIA</b> <i>Longhurst &amp; Jack Advisory Services Inc.</i> <b>Recent Pension Developments</b>
11:15 AM - 12:15 PM	<b>Concurrent Educational Sessions</b>		
	<b>Shawn Brayman, B.Sc, MES</b> <i>President - PlanPlus Inc.</i> <b>Beyond Monte Carlo Analysis: A Replacement for a Misunderstood Practice</b>	<b>Anthony Williams, CFP</b> <i>Academic Director - CIFP</i> <b>Current Trends and Issues in Financial Planning</b>	
12:15 PM	Conference Adjourns		